

Company Backgrounder

Business Description: Scalable Display Technologies, Inc. (SDT) develops software solutions that are used to create large, bright and high definition displays by using multiple projectors. Our unique approach of automatically edge-blending an array of projectors into one seamless display is based on a sophisticated algorithm and camera feedback mechanisms.

Products and Services: SDT software products are protected by US Patent 6,456,339 to which SDT is the exclusive licensee. The core technology used in the company's products was developed at MIT.

Markets & Customers: SDT is recognized worldwide as a leading vendor in the projector edge-blending market.

The company has OEM relationships with several leading projector brands including: Barco, Hitachi, NEC and Ricoh. SDT also is a key supplier to other video playback hardware vendors.

In the ProAV market, SDT has a worldwide network of more than 75 ProAV systems integrators who sell and install our software. ProAV applications include: attractions such as theme parks and planetariums; lobby displays; digital signage; conference room; data visualization displays and other displays.

The military simulation business is a significant portion of the company's business. SDT sells to the mil-sim market via an established network of systems integrators. SDT also has many Independent Software Vendors (ISV) partners who have used the company's SDK to integrate SDT software into their products.

SDT has sold to all branches of the armed forces in the US as well as several civilian branches of the US Government. SDT has sold to many foreign allies as well.

Scalable Display Technologies, Inc.

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617-864-9300

Founded: 2004

Management:

Rick Posch – CEO

Kevin Amaratunga – VP of Engineering

Industries: Technology, Software

Number of Employees: 12

Financial: SDT raised funding in 2008 from Reliance and Marble Harbor Investment Counsel. The company is now profitable.